



COMPANY PROFILE



Linking Multi-Commodity Suppliers And Producers To The Global Market



0757 298 171
0720 387 398



info@ventana.africa
www.ventana.africa



Taj Tower, 9th Floor,
Upper Hill Road



**If you need one
reason to choose
Ventana Africa
WE'LL GIVE YOU 3!**

98%

Clients rate our product
quality as excellent.

96%

Clients rate our customer
service as excellent.

97%

Clients rate our pricing
as excellent.



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Business Overview

Our focus is to create a lasting institution that will catalyze Africa's commodity potential, support African farmers to achieve food security, energy security, extractive industry and improve Africa's overall global trade competitiveness.

Our Vision

Build A Global Multi-Commodity Access; Better Everyday Trading Experience For Humanity.

Our Mission

Our mission is to help Africa become a leader in the global economy by helping its farmers and industries produce and export high-quality goods.



Commodity Services:

Ventana Africa Commodities provides a comprehensive suite of Commodity Services tailored to meet the diverse needs of Africa's agricultural and industrial sectors.



1. Professional Storage Services

Our certified warehouses in Kenya and Tanzania, provide secure storage facilities for various commodities. We offer services such as grain cleaning, drying, grading, weighing, and fumigation, ensuring the preservation of quality and quantity.



2. Collateral Management Services

We offer collateral management services backed by guarantees of quality and quantity. Our experts provide advisory services on quantity and quality deterioration, low and high prices, profit and loss analysis, and solutions for post-harvest losses, payments, and trading disputes.

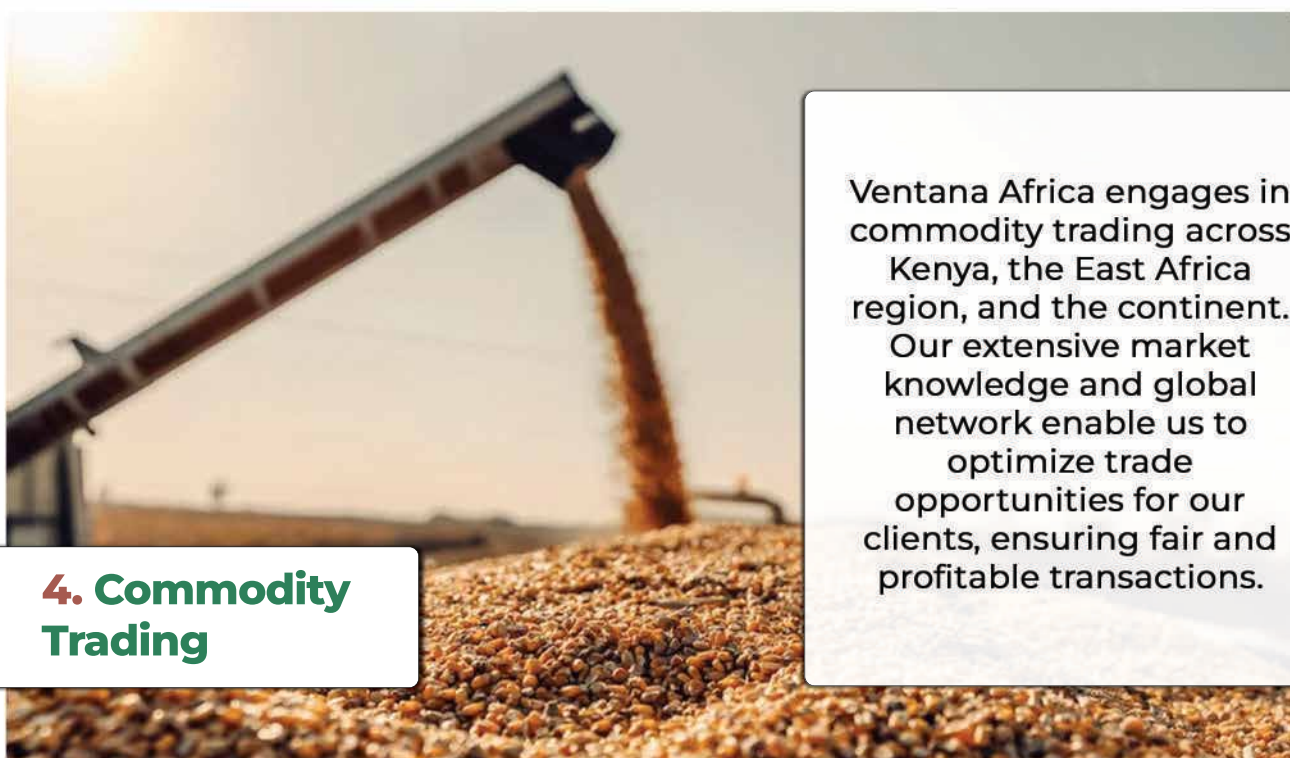


3. Electronic Warehouse Receipts Issuance and Trading



Ventana Africa facilitates the issuance and trading of electronic warehouse receipts, enabling seamless and secure transactions for buyers and sellers. We provide financing options based on these receipts, ensuring liquidity and financial support to our clients.

4. Commodity Trading



Ventana Africa engages in commodity trading across Kenya, the East Africa region, and the continent. Our extensive market knowledge and global network enable us to optimize trade opportunities for our clients, ensuring fair and profitable transactions.



5. Risk Management Services

We offer comprehensive risk management services, including expert advisory on market risks, quality control, and trading disputes. Our goal is to safeguard our clients' interests and investments, promoting stable and sustainable trading practices.



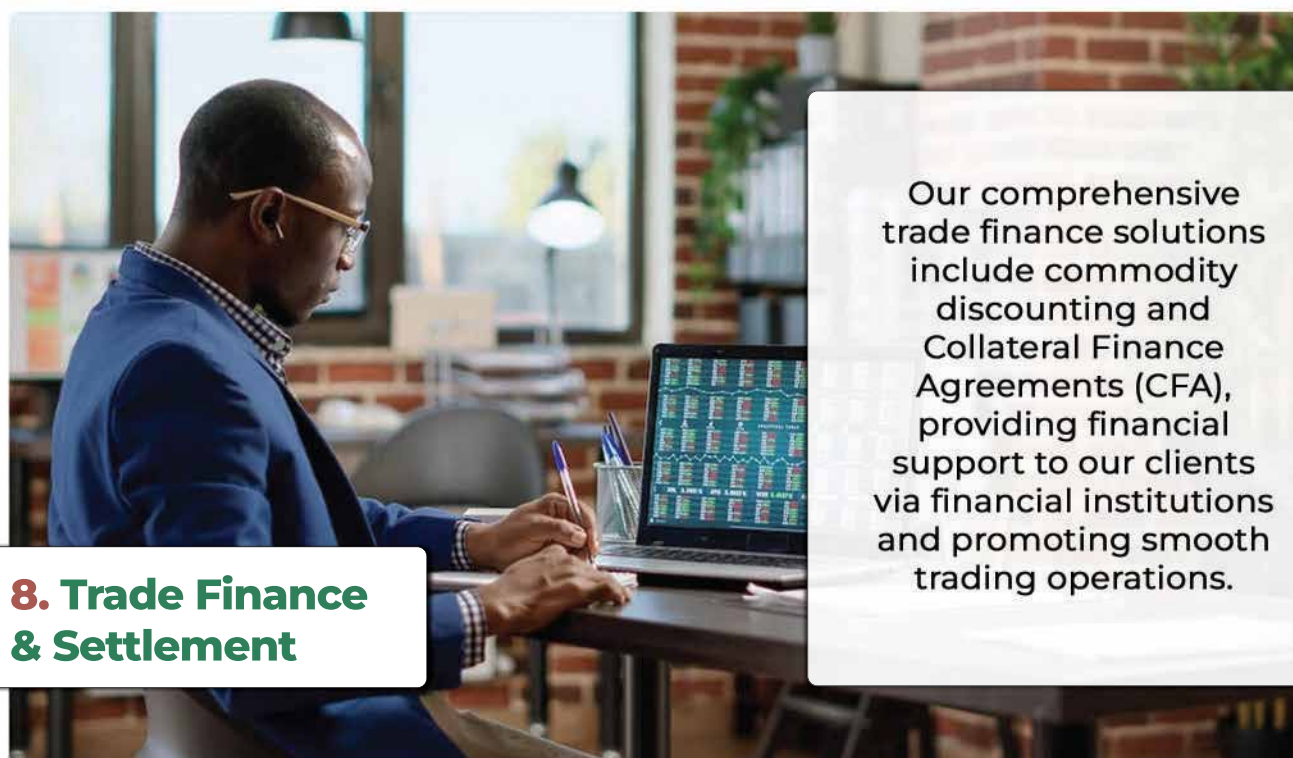
6. Members Training & Trade Settlement

We provide training programs for our members, enabling them to utilize electronic warehouse receipts effectively for trading and financing purposes. Our streamlined trade settlement process ensures prompt and efficient payment to sellers, with a service level agreement of 2 days after trade (T+2).



7. Market Data & Information Oversight

Ventana Africa provides up-to-date market data, including trading schedules, events information updates, and daily commodity prices. We offer insights on the expiration of receipts, empowering our clients with valuable information for informed decision-making.



8. Trade Finance & Settlement

Our comprehensive trade finance solutions include commodity discounting and Collateral Finance Agreements (CFA), providing financial support to our clients via financial institutions and promoting smooth trading operations.

Product Portfolio:

Ventana Africa Commodities offers a wide range of high-quality commodities and services to support agricultural development, energy sustainability, and global trade competitiveness.



1. Agricultural Commodities

Ventana Africa specializes in trading a wide range of agricultural commodities, including Dry Maize, Beans, Green Grams, Finger Millet, Rice, Sorghum, Wheat, Cotton, Coffee, Tea, and Sugar.



2. Farm Inputs /Facilitation

We facilitate the procurement of essential farm inputs, including fertilizers, seeds, and chemicals, ensuring that farmers have access to high-quality agricultural products for improved yields and productivity.



3. Oil & Gas

Ventana Africa is a trusted supplier of Gasoil (AGO), Gasoline (PMS), and Jet-1, catering to the energy needs of various industries and sectors.



4. Minerals & Metals

We trade in Coal and Manganese, contributing to the sustainable development of the extractive industry in Africa.



Commodity Transaction Flow

The following is a flowchart of our commodity transaction flow:

1. Interested buyer/importer gets in touch with Ventana Africa Commodities trading desk.
2. Buyer/importer must have import license and pre-shipment approval.
3. Buyer/importer must provide a guarantee in either of the following forms:
 - Off-taker agreement and letter from the off-taker bank to undertake the adherence to SPA
 - 10% cash cover of the full transaction cost CIF
 - 100% LC or SBLC
4. Buyer/importer can place the LOI to Ventana Africa Commodities and must attach copies of requirements in 1 and 2 above.
5. Ventana Africa Commodities shall respond with an FCO; both parties to sign.
6. Ventana Africa Commodities shall issue a SPA; both parties to sign.
7. Importer/buyer's guarantee issued officially to Ventana Africa Commodities.
8. Cargo loading at FOB.
9. Cargo arrives at CIF Mombasa.
10. Payment done in full to Ventana Africa Commodities at CIF point.



For inquiries, partnerships, or to learn more about our services, please contact us:



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